

ALIGNMENT & LEADERSHIP	Duration	Time	Cost	August	September	October	November	December
Alignment Model: Management Excellence 1-Day Boot Camp <i>Learn the basic alignment skills and tools to help your teams become more aligned and engaged. This is ideal for business owners, managers and supervisors</i>	8-hours	8-4:30pm	\$695	24	28	26	30	21
Alignment Model: Management Excellence Mastery Program <i>This program was designed over a period of 6 years and the proven skills and tools to help business owners, managers and supervisors master the skills of aligned leadership. We meet for 2 hours each week for 12 weeks.</i>	2 Hours every week for 12 weeks	11-1pm	\$1,995	31	7,14,21	5,12,19	2,9,16	7,14
TEAM & INDIVIDUAL LEADERSHIP	Duration	Time	Cost	August	September	October	November	December
Personality Alignment <i>Develop your ability to connect better with other personalities and lead a team better on better collaboration and decision-making.</i>	3 hours	1:30-4:30pm	\$345		7	19		
Time Management <i>Make the transition from always catching up, to getting ahead and accomplishing more. Participants will learn key strategies on becoming more effective and organized.</i>	3 hours	1:30-4:30pm	\$345	31		12		
Effective Communications <i>At the heart of all good leadership is the ability to communicate with others, provide clarity, direction, a vision and game plan. This workshop will examine the common traps and techniques to help us collaborate better.</i>	3 hours	1:30-4:30pm	\$345		14		2	
Delegating & Duplicating <i>Most good leaders were coached and mentored by someone else. This workshop outlines the skills and strategies of how to duplicate yourself and teach others how to manage, supervisors and become leaders with you.</i>	3 hours	1:30-4:30pm	\$345			5		
MANAGEMENT & HUMAN RESOURCES	Duration	Time	Cost	August	September	October	November	December
Conflict Management <i>Unresolved or unnecessary conflict can be very disruptive to everyone involved. Participants will learn how to help facilitate conflict resolution and help others align, collaborate and resolve problems together.</i>	3 hours	1:30-4:30pm	\$345		21			
Performance Evaluation <i>Participants will learn how to make reviews an integral part of building a positive and re-enforcing culture. We'll identify bad habits and replace them with proven techniques that help managers lead their teams better.</i>	3 hours	1:30-4:30pm	\$345				9	
Hiring and Retaining Great Employees <i>A great culture begins with how new employees are hired and on-board. In this training, participants will identify traps to stay away from and identify innovative and effective strategies to find and keep good employees.</i>	3 hours	1:30-4:30pm	\$345				16	
SALES	Duration	Time	Cost	August	September	October	November	December
Relationship Selling 1-Dad Boot Camp <i>Selling is about building great relationships with prospects and clients. Participants will learn the 8 key topics to make sure they have with clients to build trust, help clients better and sell more business.</i>	1 Day	8-4:30pm	\$695	17				
Relationship Selling Mastery Program <i>This is the same content of the 1-day boot camp but with added exercises and strategies and allow participants to practice every week the skills they learn.</i>	2 Hours every week for 4-weeks	7:30-9:30am	\$695	3,10, 31	7, 14,21	5, 12, 19	2, 9, 16	